



Simplify construction industry job costing and accounts with

Construction Manager 50 for Sage 50



Construction Manager 50

for Sage 50

Construction Manager 50 is a fully functional system to simplify job costing and accounts for the smaller business in the construction industry.

Linked directly to Sage 50, Construction Manager 50 provides all the additional functions required to manage and control a construction company to provide the following benefits.



Increase Job Profits

Up to date Job Costing information available at the touch of a button for all users.



Improve Cash Flow

With Application and Retention management and cash tracking.



Simplify CIS Tax

Reduce the administrative burden of the CIS Scheme with sub contractors online verification.



Control Maintenance Works

Manages small maintenance works and reduces administration.



Mobilise Your Workforce

Integration with hand held devices (PDA's) increases staff utilisation and efficiency.

Designed to be easy to use and fast to operate, Construction Manager 50 provides a single point of entry for all transactions. Seamless integration with Sage 50 Accounts and Payroll ensures all entries are posted and costed to Jobs.

Construction Manager 50 fills a gap in the market by adding an industry specific solution to the market leader in Accounting Solutions to meet all the requirements of the construction industry. Until now construction companies have had to choose between expensive industry specific solutions often with limited accounting capability or a standard accounts product not ideally suited to the Industry business practices. The combined capabilities of Sage 50 and Construction Manager 50 provide the best of class in each area with seamless integration at a lower cost.

The system is available in modules to meet the different needs and budgets of Builders, Contractors, Subcontractors and Maintenance firms.



Job Costing

Maintaining accurate cost control on each job is vital in any construction project and crucial to the company's profitability.

To achieve accurate costing information there are two essential requirements for the system. It must be easy to enter information and simple to view the relevant details for each job.

Construction Manager achieves this by providing a single point of entry for all transactions and adopts the Sage 50 style of interface to provide speed of entry and ease of use.

Construction Manager 50 provides up to date information at your fingertips for all users. There is no need to learn the program to view job costing information. Simply select a job and view it and the job summary screen provides sales and profit to date together with drill down to full details of every transaction of the job. Ideal for Directors and Project Managers monitoring costs and preparing valuations, applications or customer invoices.

Job No	Description	Contract Value	App. Open	App. Rel	Value	Outstanding	Value Taken	Total Cost	Profit/Loss	TM Mgrs	Order Date	Amount
1000	Birmingham Business Park	£125,429.00	0.00	0.00	£2,000.00	0.00	0.00	£2,000.00	0.00	0.00	24.47	£700.00
1001	Lodge Lane	£48,801.00	0.00	0.00	0.00	0.00	0.00	£48,801.00	£48,801.00	0.00	0.00	£0.00
1004	14 High St Halesowen	£38,422.00	0.00	0.00	0.00	0.00	0.00	£38,422.00	£38,422.00	0.00	0.00	£0.00
1005	Staples House	£42,800.00	0.00	0.00	0.00	0.00	0.00	£42,800.00	£42,800.00	0.00	0.00	£0.00
1006	David Good (Silverdale) Retirement	£118,800.00	0.00	0.00	0.00	0.00	0.00	£118,800.00	£118,800.00	0.00	0.00	£0.00
PR12H	Pulsecard Flat/Flat	£487,800.00	£122,428.00	£118,100.00	£12,320.00	£8,900.00	£194,344.00	£18,764.48	£1,264.00	0.00	0.00	£0.00
SE11Y	Sally Park	£785,800.00	0.00	0.00	0.00	0.00	£25,225.00	£25,225.00	£0.00	0.00	0.00	£0.00
SE25K	SE25E Flat/Flat	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	£0.00
MA00D	Maintenance	£15,800.00	0.00	0.00	0.00	0.00	£842.00	£425.00	£0.00	0.00	0.00	£0.00
W02W	Wages	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	£0.00

Job Summary

- Profit to date on each job
- Applications
- Retentions
- Subcontract costs
- Labour costs
- Materials costs
- Committed costs
- Works in progress

Date	Equipment	Details	Hours	PayRate	Pay Rate Factor	Total
15/05/2004	David Jones	W/ab on site	0	5.0	1.25	£0.00
16/05/2004	Paul Camm	W/ab on site	0	5.0	1.25	£0.00
16/05/2004	Paul Camm	Electric	0	15	1.25	£0.00
16/05/2004	Paul Camm	Electric	25	5.0	1.25	£2,081.25
11/10/2004	JONES - JONES	Drawing Station	2058	1	1.25	£4,072.50
16/05/2004	David Jones	W/ab	0	Hourly	5.0	£0.00
11/10/2004	David Jones	W/ab	25	Rate	5.0	£1,250.00
25/05/2004	David Jones	W/ab	0	Rate	5.0	£0.00
02/04/2004	David Jones	W/ab	0	Rate	5.0	£0.00
TOTAL						£7,393.75

Detailed Analysis

- Activity showing every transaction on the job
- Cost Code Analysis providing cost breakdown
- Tender Analysis giving cost to budget analysis
- Monthly Breakdown
- Committed Costs

Output to Excel enables information to be analysed further or provided to people on site.

Work in Progress

The calculation of work in progress is a major difficulty for many companies, but is a key requirement to accurately determine a monthly profit. Construction Manager provides a simple and powerful WIP function to calculate WIP from a monthly valuation or job % completed. Work in Progress and a true Profit by Value is then automatically calculated for each job and for the company.

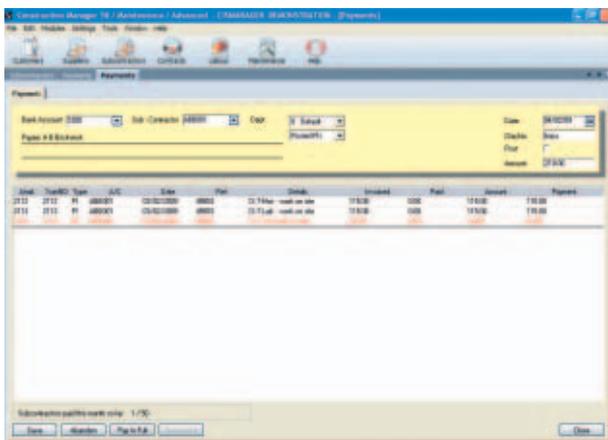
Job No	Description	Contract Value	Value Taken	Value Taken to Date	Value Taken to Date	WIP	Profit by Value
1000	Birmingham Business Park	£125,429.00	£2,000.00	£2,000.00	£2,000.00	£0.00	£0.00
1001	Lodge Lane	£48,801.00	£0.00	£0.00	£0.00	£0.00	£0.00
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MA00D	Maintenance	£15,800.00	£0.00	£0.00	£842.00	£425.00	£0.00
W02W	Wages	£0.00	£0.00	£0.00	£0.00	£0.00	£0.00
TOTAL							£1,264.00

Subcontractors

Construction Manager 50 greatly simplifies the processes of paying subcontractors and reduces the administrative burden of the Inland Revenue CIS Scheme.

- Faster processing of subcontractor invoices, timesheets and applications.
- Automatic deductions for CIS Tax
- Tracks cumulative values and retentions
- Produces Payment Certificates and remittance notes
- Links to HMRC web site to automate on line CIS Verification and Submission
- Automatic Monthly Statements

There are many different ways companies receive information from their subcontractors. The subcontractor module provides the flexibility to process transactions in the best way to suit your business. Transactions are costed immediately to a job and posted to the accounts. Some companies will receive invoices from subcontractors and others may receive timesheets or applications for payment. Some will receive a combination of all of these. Whichever is required, Construction Manager 50 provides an efficient method to process these transactions. Options in the program enable the user to choose postings for retentions and applications to suit the company's preferred accounting practices.

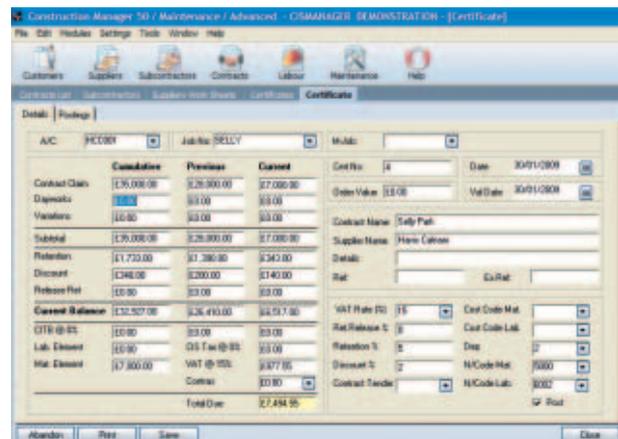


Batch Invoices

- Batch invoice entry similar to Sage 50
- Enter materials and labour element
- CIS Tax deducted automatically
- Deductions for retention, discount, CITB levy, contras

Subcontract Timesheets

- Enter timesheet/worksheet details for each week
- Enables costs to be quickly allocated across several jobs and calculate pay due including CIS tax and other deductions

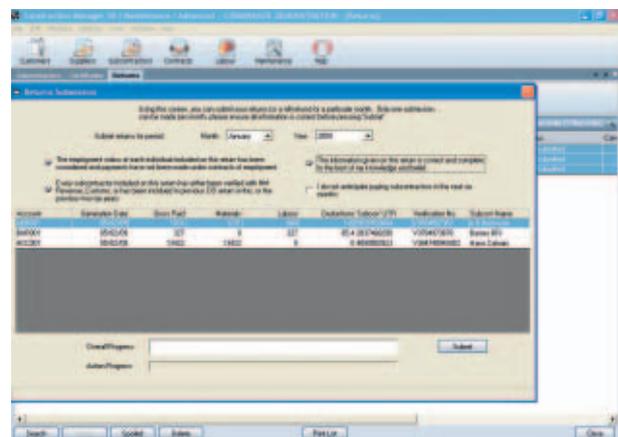


Certificates and Applications

- Certify invoices with full control over cumulative and previous values
- Retentions, discounts, contra charges and other deductions
- Retention release and credit notes
- Applications from subcontractors can be entered prior to certification
- Outstanding balances show liability on each job

CIS Tax Online

The system caters for all aspects of the CIS Scheme. There is no need to use any spreadsheets to track and manage CIS. Recognised by HMRC, the program links directly to the CIS Web Site for online verification and submission of monthly returns. Tax is automatically deducted for labour subcontractors and other deductions such as retentions, discounts and CITB levy are catered for. Once the payments have been made the system is able to submit the monthly return and produce monthly statements.



Labour timesheets with Sage Payroll Integration

For many companies with a direct labour force (as opposed to sub contract labour) keeping track of the labour cost is often the most important element and sometimes the most difficult. Construction Manager provides a single point of entry for timesheets for Job Costing and payroll.

- Payroll integration enables single point of entry
- Timesheets allocated to Jobs and Cost Codes
- Cost allowance for National Insurance and Holiday Pay
- Flexibility to use as input to payroll or as a cost allocation operation
- Automatic Adjustment to match true pay cost.

Job No	Trade	Date	Cost Code	Hours	Rate	Cost Code	Hours	Rate	Cost Code	Hours	Rate
1001	1000-0000	10/01/2004	1000	11	10.00	1000	11	10.00	1000	11	10.00
1002	1000-0004	10/01/2004	1000	11	10.00	1000	11	10.00	1000	11	10.00
1003	1000-0004	10/01/2004	1000	11	10.00	1000	11	10.00	1000	11	10.00
1004	1000-0004	10/01/2004	1000	11	10.00	1000	11	10.00	1000	11	10.00

Purchase Invoices

Construction Manager 50 provides a single point of entry for all purchase invoices to be costed to a job and posted to the accounts. By utilising the Sage style batch invoice screen there is no additional work to job cost invoices.

- Fast Batch entry of purchase invoices as in Sage
- Invoices booked to a job
- Analysis with cost codes and tenders.

Supplier No	Job No	Date	Cost Code	Quantity	Rate	Cost Code	Quantity	Rate	Cost Code	Quantity	Rate
1001	1001	10/01/2004	1000	11	10.00	1000	11	10.00	1000	11	10.00
1002	1001	10/01/2004	1000	11	10.00	1000	11	10.00	1000	11	10.00
1003	1001	10/01/2004	1000	11	10.00	1000	11	10.00	1000	11	10.00

Purchase Order Processing

Many companies want to improve control of their purchasing with an easy to use purchase ordering system. Using Purchase Ordering improves control by matching deliveries and invoices to orders. This provides advance information on cost overruns and accruals for work in progress and valuations. The system has been made very flexible to allow for the day to day changes that typically occur within Construction. Price lists can be set up for frequently used products speeding up order creation.

- Orders produced for suppliers and sub contractors
- Supplier invoices matched to the order and delivery note
- Sub Contract certificates produced from the order
- Committed costs available on each job
- Advance warning of cost overrun against budget and order

Supplier	Job No	Date	Cost Code	Quantity	Rate	Cost Code	Quantity	Rate	Cost Code	Quantity	Rate
1001	1001	10/01/2004	1000	11	10.00	1000	11	10.00	1000	11	10.00
1002	1001	10/01/2004	1000	11	10.00	1000	11	10.00	1000	11	10.00
1003	1001	10/01/2004	1000	11	10.00	1000	11	10.00	1000	11	10.00

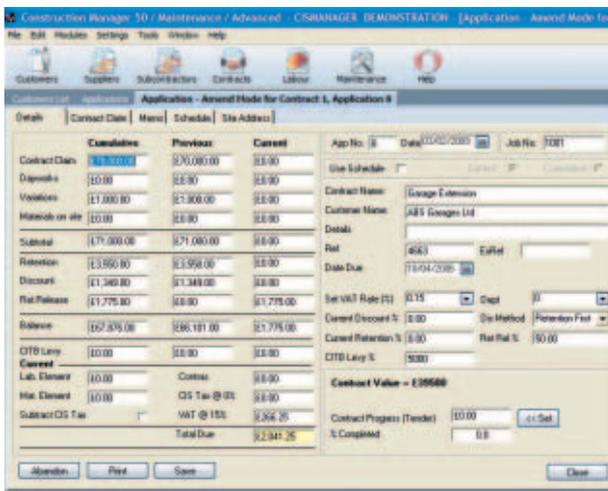


Sales Applications

Keeping track of applications and retentions is crucial to managing a construction business. However this is very difficult to achieve in a standard accounts program. Construction Manager 50 will improve cash flow through a full suite of application and retention tracking facilities.

Many companies produce both applications for payment and standard sales invoices depending on the customer and the nature of the job. Construction Manager 50 provides for both and the revenue is allocated to the job.

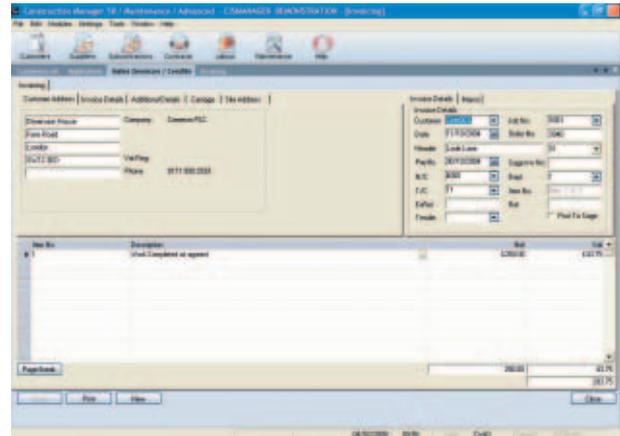
Customer statements show outstanding applications as well as invoices and reports detail what is outstanding on each job and application.



Application

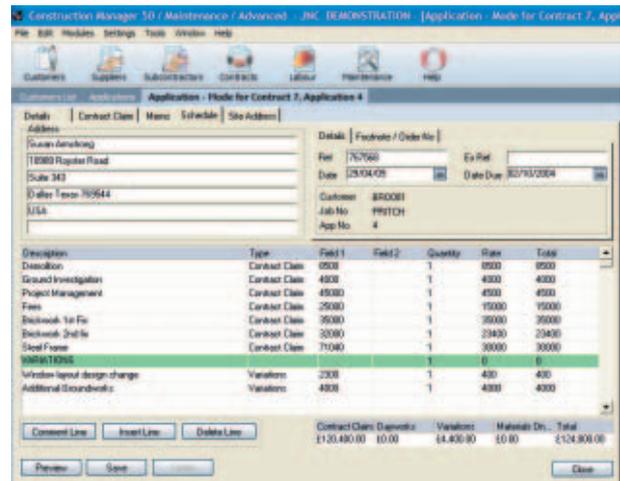
- Applications produced without raising a VAT invoice
- Enter cumulative or current values
- Variations and Dayworks
- Retentions and discount
- Applications printed
- Reports for Outstanding balances and aged debtors based on Application

Sales Invoices



- Standard sales invoices are allocated to jobs and printed
- For jobs where applications for payment are not required
- Can raise multiple invoices on a job if required
- Uses Sage invoice format

Application Schedule



- The schedule allows a detailed application to be produced
- Each item can be shown with a % complete
- Option to print current or cumulative values

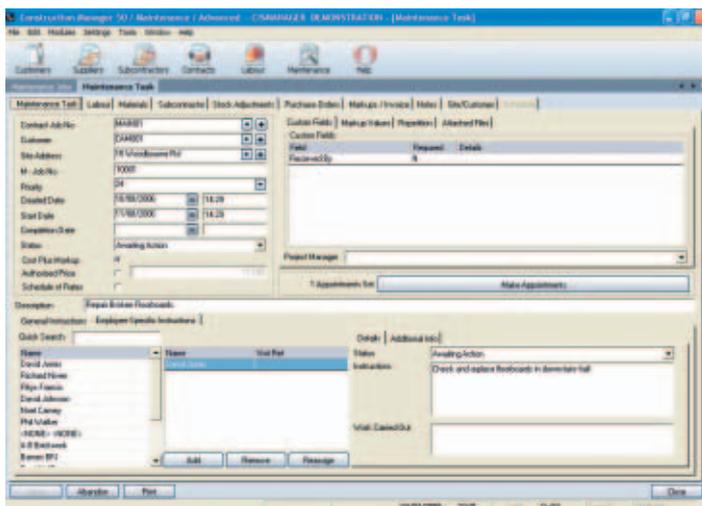
Maintenance

Maintenance Manager is a module designed to reduce the administration costs of managing small maintenance works.

The requirements for managing maintenance jobs are significantly different to main contracts and projects. Because there are many small jobs the administration and tracking can become a significant management burden.

Maintenance Manager enables incoming calls to be logged, recorded and allocated a job number. The job can then be allocated to an operative to carry out the work. All costs and activities are recorded against the job and the system provides automatic invoicing. A range of invoice options are provided including, fixed price, cost plus and schedule of rates (Price Book). Profit and loss reports are available for each job.

- Produces Job Cards
- Tracks cost and profit on each job
- Automates invoicing
- Simplifies Administration
- Monitors response



PDA Manager – Mobilise your workforce

In today's fast and competitive world maximising the utilisation of your workforce is crucial. PDA integration enables job instructions to be sent to engineers in the field as soon as they are received in the office. Details of work carried out are recorded by the engineer on site with his hand held device and sent electronically to the office. The information is then used to process the invoice and bill the customer without any further delay. The result is more work done on site, less time wasted travelling to the office and reduced administration.



- Integrates with standard PDA devices
- Sends work instructions direct to engineers
- Fast and accurate
- Easy to use
- Vehicle Tracking available
- Integrates also with digital pen technology
- Integrates to different devices and systems



Sage Integration

Sage 50 Accounts

Construction Manager 50 uses Sage 50 Accounts. Sage 50 is the most widely used accounts program in the UK with over 400,000 users. Construction Manager 50 provides all the additional functions needed to manage and control a construction company that are not included in the standard accounts programme. The majority of external accountancy firms use and recommend Sage 50, which greatly simplifies the year-end auditing process.

Seamless integration ensures a single point of entry for all transactions which are entered into Construction Manager 50 and posted to Sage instantaneously. By utilising the Sage 50 style user interface the system is easy to use and quick to operate.

Construction Manager 50 provides the flexibility to select different posting options for the accounts depending on the company's preferred accounting policies.

Sage Payroll

Construction Manager 50 uses Sage Payroll which is the most popular payroll system in the UK. Construction Manager 50 provides all the additional functions needed to cost direct labour to jobs. The labour timesheets are posted to Sage Payroll which then calculates deductions and NI costs to produce pay slips for each employee.



FEATURES	CISTax 50	CIS Applications 50	Construction Manager 50	Maintenance Manager
Job Costing			✓	✓
Profit to date on screen			✓	✓
Details by Job			✓	✓
Cost Code Analysis			✓	
Tenders and Budgets			✓	
Purchase Orders			✓	✓
Committed Costs			✓	✓
Stock			✓	✓
Integration with Estimating			✓	
Work in Progress			✓	
Subcontractors	✓		✓	✓
Batch Invoices	✓		✓	✓
Payment Certificates	✓		✓	✓
Applications	✓		✓	✓
Subcontractors Timesheets	✓		✓	✓
CIS On Line	✓		✓	✓
Labour Timesheets			✓	
Payroll Integration			✓	✓
Labour Job Costing			✓	✓
Employer Cost Adjustments			✓	✓
Sales		✓	✓	
Applications for Payment		✓	✓	
Application schedule		✓	✓	
Payment Certificates		✓	✓	
Outstanding Balances		✓	✓	
Standard Sales Invoices		✓	✓	✓
Automatic Sales Invoices				✓
Multiple Job Invoices				✓
Schedule of Rates				✓
Integration				
Sage 50 Accounts	✓	✓	✓	✓
Sage 50 Payroll			✓	✓
PDA Integration				✓
Estimating			✓	

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